

City Advertising Promotion Commission  
Income Statement  
For the Ten Months Ending October 31, 2010

	Current Month This Year	Current Month Last Year	Year to Date This Year	Year to Date Last Year
Revenues				
Restaurant Collections	\$ 376,937.55	\$ 389,195.74	\$ 376,937.55	\$ 389,195.74
Delinquent RS Collections	27,626.31	38,366.89	27,626.31	38,366.89
Gift Shop Collections	0.00	0.00	0.00	0.00
Delinquent GS Collections	0.00	0.00	0.00	0.00
Hotel Collections	105,118.00	104,650.00	105,118.00	104,650.00
Delinquent HO Collections	11,168.00	1,928.00	11,168.00	1,928.00
Motel Collections	229,952.68	234,363.00	229,952.68	234,363.00
Delinquent MO Collections	8,680.00	10,328.00	8,680.00	10,328.00
Bed & Breakfast Collections	47,768.99	49,956.50	47,768.99	49,956.50
Delinquent BB Collections	5,461.00	8,610.22	5,461.00	8,610.22
Cabin/Cottage Collections	50,592.16	46,651.11	50,592.16	46,651.11
Delinquent CC Collections	3,524.00	2,766.50	3,524.00	2,766.50
Attraction Collections	0.00	0.00	0.00	0.00
Delinquent AT Collections	0.00	409.00	0.00	409.00
Guide Income	120.00	0.00	120.00	0.00
Auditorium income	10,697.00	7,732.13	10,697.00	7,732.13
Auditorium Concession Income	3,011.30	2,589.00	3,011.30	2,589.00
City Contributions-Restrooms	35,000.00	42,000.00	35,000.00	42,000.00
City Contribution-Aud Expense	0.00	0.00	0.00	0.00
City Contributions-Aud Capital	0.00	0.00	0.00	0.00
Auditorium Donation Income	0.00	0.00	0.00	0.00
Tent Income	50.00	0.00	50.00	0.00
Interest Income	1,642.71	932.86	1,642.71	932.86
Misc/Outside Income	8.90	19.25	8.90	19.25
Other Income-Auditorium	0.00	0.00	0.00	0.00
Website Linking Revenue	6,060.00	(5,940.00)	6,060.00	(5,940.00)
Transfers In	0.00	0.00	0.00	0.00
Festive Downtown Income	0.00	0.00	0.00	0.00
Festival Guide Income	0.00	0.00	0.00	0.00
Ticket Sales	0.00	0.00	0.00	0.00
Ticket Sales - Blue Grass	1,735.00	0.00	1,735.00	0.00
Ticket Sales-Mardi Gras	0.00	0.00	0.00	0.00
Ticket Sales-Folk Festival	530.00	6,663.00	530.00	6,663.00

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Ticket Sales-Jazz Festival	0.00	0.00	0.00	0.00
Ticket Sales-MFA	0.00	645.00	0.00	645.00
Ticket Sales-Misc	10,155.00	1,210.00	10,155.00	1,210.00
Ticket Sales - Blues	0.00	0.00	0.00	0.00
Ticket Sales-Christmas Fest	0.00	0.00	0.00	0.00
Ticket Sales-All Sports	0.00	0.00	0.00	0.00
Sponsorships-Bluegrass	0.00	0.00	0.00	0.00
Food and Beverage	0.00	0.00	0.00	0.00
Food and Beverage - Blue Grass	0.00	0.00	0.00	0.00
Food and Beverage - Mardi Gras	0.00	0.00	0.00	0.00
Food and Beverage - Folk	0.00	0.00	0.00	0.00
Food and Beverage - Jazz	0.00	0.00	0.00	0.00
Food and Beverage - MFA	0.00	0.00	0.00	0.00
Food and Beverage - Misc	0.00	0.00	0.00	0.00
Food and Beverage - Blues	0.00	0.00	0.00	0.00
Food and Beverage-Christmas	0.00	0.00	0.00	0.00
Food and Beverage-All Sports	0.00	0.00	0.00	0.00
Merchandise Sales	0.00	0.00	0.00	0.00
Merchandise Sales - Blue Grass	0.00	0.00	0.00	0.00
Merchandise Sales - Mardi Gras	0.00	0.00	0.00	0.00
Merchandise Sales - Folk	0.00	0.00	0.00	0.00
Merchandise Sales - Jazz	0.00	0.00	0.00	0.00
Merchandise Sales - MFA	0.00	0.00	0.00	0.00
Merchandise Sales - Misc	0.00	0.00	0.00	0.00
Merchandise Sales - Blues	0.00	0.00	0.00	0.00
Merchandise Sales-Christmas	0.00	0.00	0.00	0.00
Merchandise Sales - All Sports	0.00	0.00	0.00	0.00
Misc Revenue-Bluegrass	0.00	0.00	0.00	0.00
Misc Revenue-Mardi Gras	0.00	0.00	0.00	0.00
Misc Revenue-Folk Festival	0.00	0.00	0.00	0.00
Misc Revenue-MFA	0.00	0.00	0.00	0.00
Miscellaneous Income-Misc	0.00	0.00	0.00	0.00
Misc Revenue-Blues Festival	0.00	0.00	0.00	0.00
Misc Revenue - All Sports	0.00	0.00	0.00	0.00
Miscellaneous Income-Misc	0.00	0.00	0.00	0.00

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Sponsorships	0.00	0.00	0.00	0.00
Sponsorships - Mardi Gras	0.00	0.00	0.00	0.00
Sponsorships - Folk Festival	0.00	0.00	0.00	0.00
Sponsorships - Jazz Festival	0.00	0.00	0.00	0.00
Sponsorships - MFA	0.00	0.00	0.00	0.00
Sponsorships - Blues	0.00	0.00	0.00	0.00
Street Fair	0.00	0.00	0.00	0.00
Workshops-Bluegrass	0.00	0.00	0.00	0.00
Street Fair-Mardi Gras	0.00	0.00	0.00	0.00
Street Fair - Folk Festival	0.00	250.00	0.00	250.00
Street Fair - MFA	0.00	425.00	0.00	425.00
Merchandise Sales - Blue Grass	0.00	0.00	0.00	0.00
<b>Total Revenues</b>	<b>935,838.60</b>	<b>943,751.20</b>	<b>935,838.60</b>	<b>943,751.20</b>
<b>Cost of Sales</b>				
Media-Pollstar Guide	0.00	0.00	0.00	0.00
Auditorium Web Hosting	0.00	0.00	0.00	0.00
Technical Director Contract	33,330.00	33,330.00	33,330.00	33,330.00
Postage	49.05	168.48	49.05	168.48
Auditorium Maintenance	45.71	3,979.85	45.71	3,979.85
Restroom Maintenance	4,207.56	5,774.37	4,207.56	5,774.37
Restroom/Aud Maint Wages	24,349.69	24,853.64	24,349.69	24,853.64
Wages/Benefits	28,804.80	28,273.07	28,804.80	28,273.07
Professional Services	0.00	0.00	0.00	0.00
Add'l/Contract Labor-Aud	12,147.50	8,585.68	12,147.50	8,585.68
Add'l/Contract Labor-SE	465.00	0.00	465.00	0.00
Auditorium Renovation Loan	0.00	0.00	0.00	0.00
Insurance	0.00	1,281.28	0.00	1,281.28
Bank chgs/Credit Card fees	3,010.89	1,628.35	3,010.89	1,628.35
Office Supplies/Expenses	2,568.30	3,471.62	2,568.30	3,471.62
Utilities	2,239.24	16,437.09	2,239.24	16,437.09
Telephone	4,828.01	4,235.01	4,828.01	4,235.01
Copier	1,858.23	2,046.33	1,858.23	2,046.33

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Auditorium Concessions	1,998.88	2,059.48	1,998.88	2,059.48
Miscellaneous	0.00	0.00	0.00	0.00
<b>Total Cost of Sales</b>	<b>119,902.86</b>	<b>136,124.25</b>	<b>119,902.86</b>	<b>136,124.25</b>
<b>Gross Profit</b>	<b>815,935.74</b>	<b>807,626.95</b>	<b>815,935.74</b>	<b>807,626.95</b>
<b>Expenses</b>				
Media Placement	292,432.12	318,233.51	292,432.12	318,233.51
Capital Expenditures	7,432.74	0.00	7,432.74	0.00
Capital Outlay-Auditorium	0.00	0.00	0.00	0.00
Direct Mail	24,216.67	22,314.99	24,216.67	22,314.99
Write Off Uncollectables	0.00	(207.00)	0.00	(207.00)
Web Site-Upgrade	2,199.63	34,482.81	2,199.63	34,482.81
Web Site Maintenance	0.00	0.00	0.00	0.00
Web Site-Maintenance	0.00	0.00	0.00	0.00
Public Relations	6,529.95	5,289.33	6,529.95	5,289.33
Historical Museum	4,500.00	4,500.00	4,500.00	4,500.00
Creative Production	0.00	0.00	0.00	0.00
Misc. Special Events	0.00	0.00	0.00	0.00
Media Placement-Print Coop	0.00	0.00	0.00	0.00
Media Placement-Television	0.00	0.00	0.00	0.00
Media Placement-Internet	0.00	0.00	0.00	0.00
Media Placement-Weddings	0.00	0.00	0.00	0.00
Media Placement-Graphic/Video	0.00	0.00	0.00	0.00
Media Placement-Special Promo	0.00	0.00	0.00	0.00
Media Placement-Contingency	0.00	0.00	0.00	0.00
Media Placement-Radio	0.00	0.00	0.00	0.00
Media Placement-Print Other	0.00	0.00	0.00	0.00
Media Placement-GLBT	0.00	0.00	0.00	0.00
Media Placement-Cycle	0.00	0.00	0.00	0.00
Media Placement-Crystal Bridge	0.00	0.00	0.00	0.00
Media Placement-Gov Conference	0.00	0.00	0.00	0.00
Mardi Gras	0.00	0.00	0.00	0.00

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Folk Festival	0.00	0.00	0.00	0.00
MFA Festival	0.00	0.00	0.00	0.00
Blues Festival	0.00	0.00	0.00	0.00
Africa in the Ozarks	0.00	0.00	0.00	0.00
All Sports Weekend	0.00	0.00	0.00	0.00
Bluegrass Festival	0.00	0.00	0.00	0.00
Jazz Festival	0.00	0.00	0.00	0.00
Eureka Music Festival	0.00	0.00	0.00	0.00
Classical Music Festival	0.00	0.00	0.00	0.00
Music in the Park	0.00	0.00	0.00	0.00
Festival Director Contract	0.00	0.00	0.00	0.00
Event Coordinator Wage/Benefit	30,156.08	26,961.60	30,156.08	26,961.60
Technical Director Contract	0.00	0.00	0.00	0.00
Holiday Promotion Committee	0.00	0.00	0.00	0.00
Festival Guide Expense	0.00	0.00	0.00	0.00
Festival Expenses	0.00	0.00	0.00	0.00
Marketing Support Funds	18,365.68	19,030.08	18,365.68	19,030.08
Recurring Special Events	0.00	0.00	0.00	0.00
Festive Downtown	45,763.79	53,535.38	45,763.79	53,535.38
Christmas Decorations	29,886.00	1,012.72	29,886.00	1,012.72
Seasonal/Special Promotions	0.00	0.00	0.00	0.00
XNA Tourism Information	0.00	0.00	0.00	0.00
Welcome Center	0.00	0.00	0.00	0.00
2012 Group Expenses	0.00	0.00	0.00	0.00
Group Travel-Memberships	0.00	0.00	0.00	0.00
Group Travel-Per Diem	0.00	0.00	0.00	0.00
Group Travel-Registration	0.00	0.00	0.00	0.00
Group Travel-Lodging	0.00	0.00	0.00	0.00
Group Travel-Transportation	0.00	0.00	0.00	0.00
Group Travel-Ad Placement	0.00	0.00	0.00	0.00
Group Travel Fams	0.00	0.00	0.00	0.00
Group Travel Panels	0.00	0.00	0.00	0.00
Group Travel Contingency	0.00	0.00	0.00	0.00
Group Travel-Sponsorships	0.00	0.00	0.00	0.00
Group Travel-Postage	0.00	0.00	0.00	0.00

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Postage	2,027.89	1,627.85	2,027.89	1,627.85
Administrative Services	0.00	0.00	0.00	0.00
E.S. LARC Study	0.00	0.00	0.00	0.00
800# Service	0.00	0.00	0.00	0.00
Auditorium	0.00	0.00	0.00	0.00
City Garden Maintenance	0.00	0.00	0.00	0.00
Restroom Maintenance	0.00	0.00	0.00	0.00
Music License Fees	587.00	277.08	587.00	277.08
Memberships	1,927.30	2,531.75	1,927.30	2,531.75
Consumer Shows	0.00	0.00	0.00	0.00
Wages/Benefits	177,466.91	141,328.02	177,466.91	141,328.02
Wages/Benefits-Group Travel	0.00	29,212.58	0.00	29,212.58
Media Services Professional	0.00	0.00	0.00	0.00
Publicist	0.00	0.00	0.00	0.00
Professional Services	0.00	0.00	0.00	0.00
Add'l/Contract Labor-SE	4,205.00	13,185.75	4,205.00	13,185.75
Sponsorships	0.00	0.00	0.00	0.00
Auditorium Bond	0.00	0.00	0.00	0.00
Auditorium Renovation	0.00	0.00	0.00	0.00
Auditorium Renovation Loan	0.00	0.00	0.00	0.00
Tourist Revenue Bond	0.00	0.00	0.00	0.00
Insurance	572.00	0.00	572.00	0.00
Modification to Space	0.00	0.00	0.00	0.00
Tent Storage	0.00	0.00	0.00	0.00
Contingency	850.00	7,866.44	850.00	7,866.44
Bank Charges	0.00	0.00	0.00	0.00
Publication Service	0.00	0.00	0.00	0.00
Office Supplies/Expenses	7,477.45	6,755.77	7,477.45	6,755.77
Computer Software	0.00	0.00	0.00	0.00
Computer Hardware	0.00	0.00	0.00	0.00
Recording Service	0.00	0.00	0.00	0.00
Bridal Shows	0.00	0.00	0.00	0.00
Reserves	6,703.80	0.00	6,703.80	0.00
Capital Expenditures	0.00	0.00	0.00	0.00
Parking Shuttle	0.00	0.00	0.00	0.00

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Travel	0.00	0.00	0.00	0.00
Planer Hill Parking	0.00	0.00	0.00	0.00
Planer Hill Sign	0.00	0.00	0.00	0.00
Maintenance	0.00	0.00	0.00	0.00
Rent	7,352.16	6,727.40	7,352.16	6,727.40
Rent-Tent Storage	0.00	0.00	0.00	0.00
Utilities	816.38	837.55	816.38	837.55
Telephone	4,966.42	4,448.41	4,966.42	4,448.41
Copier	3,548.79	2,807.71	3,548.79	2,807.71
Miscellaneous	0.00	0.00	0.00	0.00
Continuing Education	0.00	0.00	0.00	0.00
Movie Incentive	0.00	0.00	0.00	0.00
Transit Video	0.00	0.00	0.00	0.00
Transfers Out	0.00	0.00	0.00	0.00
Special Event Contributions	0.00	0.00	0.00	0.00
Accomodations	0.00	0.00	0.00	0.00
Accomodations - Blue Grass	3,800.00	0.00	3,800.00	0.00
Accomodations - Mardi Gras	0.00	0.00	0.00	0.00
Accomodations - Folk	0.00	0.00	0.00	0.00
Accomodations - Jazz	0.00	0.00	0.00	0.00
Accomodations - MFA	0.00	1,129.08	0.00	1,129.08
Accomodations - Misc	142.19	0.00	142.19	0.00
Accomodations - Blues	0.00	354.90	0.00	354.90
Accomodations-Christmas Fest	0.00	0.00	0.00	0.00
Advertising	0.00	0.00	0.00	0.00
Advertising-Blue Grass	1,528.00	3,163.33	1,528.00	3,163.33
Advertising-Mardi Gras	0.00	0.00	0.00	0.00
Advertising-Folk Festival	5,936.20	5,125.00	5,936.20	5,125.00
Advertising-Jazz Festival	0.00	0.00	0.00	0.00
Advertising-MFA	0.00	7,764.35	0.00	7,764.35
Advertising-Misc	24,534.27	3,506.00	24,534.27	3,506.00
Advertising - Blues	7,705.83	8,313.57	7,705.83	8,313.57
Advertising-Africa in Ozarks	0.00	0.00	0.00	0.00
Advertising-Christmas Fest	0.00	0.00	0.00	0.00
Auditorium Usage	0.00	0.00	0.00	0.00

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Auditorium Usage-Blue Grass	0.00	0.00	0.00	0.00
Auditorium Usage-Mardi Gras	0.00	0.00	0.00	0.00
Auditorium Usage-Folk	0.00	0.00	0.00	0.00
Auditorium Usage-Jazz	0.00	0.00	0.00	0.00
Auditorium Usage-MFA	0.00	0.00	0.00	0.00
Auditorium Usage-Misc	0.00	0.00	0.00	0.00
Auditorium Usage - Blues	0.00	0.00	0.00	0.00
Auditorium Usage-Christmas	0.00	0.00	0.00	0.00
Food and Beverage	0.00	0.00	0.00	0.00
Food and Beverage-Blue Grass	0.00	0.00	0.00	0.00
Food and Beverage-Mardi Gras	0.00	0.00	0.00	0.00
Food and Beverage-Folk	0.00	0.00	0.00	0.00
Food and Beverage-Jazz	0.00	0.00	0.00	0.00
Food and Beverage-MFA	0.00	0.00	0.00	0.00
Food and Beverage-Misc	0.00	0.00	0.00	0.00
Food and Beverage - Blues	0.00	0.00	0.00	0.00
Food and Beverage-Christmas	0.00	0.00	0.00	0.00
Food and Beverage-All Sports	0.00	0.00	0.00	0.00
Hospitality	0.00	0.00	0.00	0.00
Hospitality-Blue Grass	170.30	0.00	170.30	0.00
Hospitality-Mardi Gras	0.00	0.00	0.00	0.00
Hospitality-Folk Festival	0.00	0.00	0.00	0.00
Hospitality-Jazz Festival	0.00	0.00	0.00	0.00
Hospitality-MFA	0.00	353.77	0.00	353.77
Food and Beverage-MFA	0.00	0.00	0.00	0.00
Hospitality-Misc	26.97	0.00	26.97	0.00
Hospitality - Blues	0.00	0.00	0.00	0.00
Hospitality-Christmas	0.00	0.00	0.00	0.00
Hospitality-All Sports	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00
Postage-Blue Grass	118.44	1,619.60	118.44	1,619.60
Postage-Mardi Gras	0.00	0.00	0.00	0.00
Postage-Folk Festival	0.00	840.00	0.00	840.00
Postage-Jazz Festival	0.00	0.00	0.00	0.00
Postage-MFA	0.00	21.42	0.00	21.42



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Postage-Misc	0.00	1,554.00	0.00	1,554.00
Postage - Blues	0.00	0.00	0.00	0.00
Postage-Christmas Fest	0.00	0.00	0.00	0.00
Postage-All Sports	0.00	0.00	0.00	0.00
Posters	0.00	0.00	0.00	0.00
Postage-Miscellaneous	0.00	0.00	0.00	0.00
Posters-Blue Grass	0.00	0.00	0.00	0.00
Posters-Mardi Gras	0.00	0.00	0.00	0.00
Posters-Folk Festival	0.00	0.00	0.00	0.00
Posters-Jazz Festival	0.00	0.00	0.00	0.00
Posters-MFA	0.00	0.00	0.00	0.00
Posters-Misc	0.00	0.00	0.00	0.00
Posters - Blues	0.00	0.00	0.00	0.00
Posters-Christmas Fest	0.00	0.00	0.00	0.00
Posters-All Sports	0.00	0.00	0.00	0.00
Production	0.00	0.00	0.00	0.00
Production-Blue Grass	0.00	0.00	0.00	0.00
Production-Mardi Gras	0.00	0.00	0.00	0.00
Production-Folk Festival	344.63	50.00	344.63	50.00
Production-Jazz Festival	0.00	0.00	0.00	0.00
Production-MFA	17,130.68	271.29	17,130.68	271.29
Production-Misc	554.90	0.00	554.90	0.00
Production - Blues	0.00	0.00	0.00	0.00
Production-Christmas Fest	0.00	0.00	0.00	0.00
Production-All Sports	0.00	0.00	0.00	0.00
T-Shirts	0.00	0.00	0.00	0.00
T-Shirts-Blue Grass	0.00	0.00	0.00	0.00
T-Shirts-Mardi Gras	0.00	0.00	0.00	0.00
T-Shirts-Folk Festival	0.00	0.00	0.00	0.00
T-Shirts-Jazz Festival	0.00	0.00	0.00	0.00
T-Shirts-MFA	0.00	0.00	0.00	0.00
T-Shirts-Misc	0.00	0.00	0.00	0.00
T-Shirts - Blues	0.00	0.00	0.00	0.00
T-Shirts-Christmas Fest	0.00	0.00	0.00	0.00
T-Shirts-All Sports	0.00	0.00	0.00	0.00

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For the Ten Months Ending October 31, 2010

	Current Month This Year	Current Month Last Year	Year to Date This Year	Year to Date Last Year
Staffing	0.00	0.00	0.00	0.00
Staffing - Bluegrass	0.00	0.00	0.00	0.00
Staffing-Mardi Gras	0.00	0.00	0.00	0.00
Staffing-Folk Festival	0.00	0.00	0.00	0.00
Staffing-Jazz Festival	0.00	0.00	0.00	0.00
Staffing-MFA	0.00	0.00	0.00	0.00
Staffing-Misc	0.00	0.00	0.00	0.00
Staffing - Blues	0.00	0.00	0.00	0.00
Staffing-Christmas Fest	0.00	0.00	0.00	0.00
Staffing-All Sports	0.00	0.00	0.00	0.00
Fairs	0.00	0.00	0.00	0.00
Fairs-Mardi Gras	0.00	0.00	0.00	0.00
Fairs-Folk Festival	0.00	0.00	0.00	0.00
Fairs-MFA	0.00	0.00	0.00	0.00
Fairs-Christmas Fest	0.00	0.00	0.00	0.00
Parades	0.00	0.00	0.00	0.00
Parades-Mardi Gras	0.00	0.00	0.00	0.00
Parades-Folk Festival	0.00	0.00	0.00	0.00
Parades-MFA	0.00	0.00	0.00	0.00
Parades-Misc	0.00	0.00	0.00	0.00
Parades-Christmas Fest	0.00	0.00	0.00	0.00
Parades-All Sports	0.00	0.00	0.00	0.00
Prizes	0.00	0.00	0.00	0.00
Prizes-Blue Grass	0.00	0.00	0.00	0.00
Prizes-Mardi Gras	0.00	0.00	0.00	0.00
Prizes-Folk Festival	0.00	0.00	0.00	0.00
Prizes-MFA	0.00	1,400.00	0.00	1,400.00
Prizes-Misc	0.00	0.00	0.00	0.00
Prizes-Christmas Fest	0.00	0.00	0.00	0.00
Prizes-All Sports	0.00	0.00	0.00	0.00
Talent	0.00	0.00	0.00	0.00
Talent-Blue Grass	8,000.00	8,000.00	8,000.00	8,000.00
Talent-Mardi Gras	0.00	0.00	0.00	0.00
Talent-Folk Festival	3,750.00	9,500.00	3,750.00	9,500.00
Talent-Jazz Festival	0.00	0.00	0.00	0.00

City Advertising Promotion Commission  
Income Statement  
For the Ten Months Ending October 31, 2010

	Current Month This Year	Current Month Last Year	Year to Date This Year	Year to Date Last Year
Talent-MFA	0.00	15,550.00	0.00	15,550.00
Talent-Misc	9,000.00	1,650.00	9,000.00	1,650.00
Talent - Blues	0.00	0.00	0.00	0.00
Talent-Christmas Fest	0.00	0.00	0.00	0.00
Talent-All Sports	0.00	0.00	0.00	0.00
Miscellaneous	0.00	0.00	0.00	0.00
Miscellaneous-Blue Grass	0.00	0.00	0.00	0.00
Miscellaneous-Mardi Gras	0.00	0.00	0.00	0.00
Miscellaneous-Folk Festival	0.00	0.00	0.00	0.00
Miscellaneous-Jazz Festival	0.00	0.00	0.00	0.00
Miscellaneous-MFA	0.00	0.00	0.00	0.00
Miscellaneous-Misc	0.00	0.00	0.00	0.00
Miscellaneous - Blues	0.00	0.00	0.00	0.00
Miscellaneous-Christmas Fest	0.00	0.00	0.00	0.00
Misc-All Sports	0.00	0.00	0.00	0.00
Blues Festival Expenses	0.00	0.00	0.00	0.00
<b>Total Expenses</b>	<b>762,726.17</b>	<b>772,926.04</b>	<b>762,726.17</b>	<b>772,926.04</b>
<b>Net Income</b>	<b>\$ 53,209.57</b>	<b>\$ 34,700.91</b>	<b>\$ 53,209.57</b>	<b>\$ 34,700.91</b>